









A GUIDE TO DOING BUSINESS IN CAMBODIA

Making It Easy Co.,LTD





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- Reasons and timing for business
 Registration
- Types of Business in Cambodia
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ABOUT MAKING IT EASY

At Making It Easy, we provide one-stop professional services for foreigners doing business and investing in Cambodia.



1K+ CLIENTS

We supported over 1,000 clients with strategic insights, expert guidance and multiple services for expats in Cambodia.

600+ COMPANIES

Successly registered for 600+ companies.

90% FOREIGNERS

Majorities of our clients are foreigners. We supported clients from over 30 countries globally, and our top 3 clients coming from Singapore, Malaysia, and India.



EXPECTED OUTCOMES

By the end of the presentation, the participants will be able to:

- Understand the requirements and process for business registration in Cambodia
- ldentify the key steps and compliance obligations for maintaining & dissolving business in Cambodia

- Understand the basic accounting & tax for operating business in Cambodia
- Have your questions answered concerning how to legally start, maintain, and close your business in Cambodia

PREPARING FOR BUSINESS REGISTRATION

1. Your main business activity

- Identify your purpose and key business activities in Cambodia
- Ensure alignment with local laws and regulations

- Identify your target customers (B2B/B2C)
- Medium and large enterprises generally prefer to work with business partners of a similar size and scale.

2. Your target customers

3. Your corporate shareholders

- Determine the ownership structure (Solo/shareholders)
- Discuss the background and roles of key shareholders

- Outline the total startup cost
- Plan for the sources of reserved fund

4. Your investment fund

5. Your business address

- Search for business address which is suitable for your business activity
- Virtual address is applicable



REASONS AND TIMING FOR BUSINESS REGISTRATION

- 1. Required by the commercial and taxation law, registration is required after 15 days of commercial activities
- 2. To be compliance, legalized, and liable business
- 3. Build trust among your corporate clients
- 4. Enable you to issue tax invoices and claim it (VAT) back
- 5. Opportunities for potential collaboration, partnership, and investment
- 6. Access to grants/government grants and incentives
- 7. Protect the name of your company for 99 years and renewable
- 8. Others



TYPES OF BUSINESS IN CAMBODIA

1.LEGAL ENTITIES/LIMITED COMPANIES

- Single membership private limited company
- Private limited company
- Public limited company

2.FOREIGN COMPANIES

- Representative Office
- Foreign branch company
- Subsidiary company (partnership or legal entity)

3. Partnerships companies

- General Partnership
- Limited Partnership

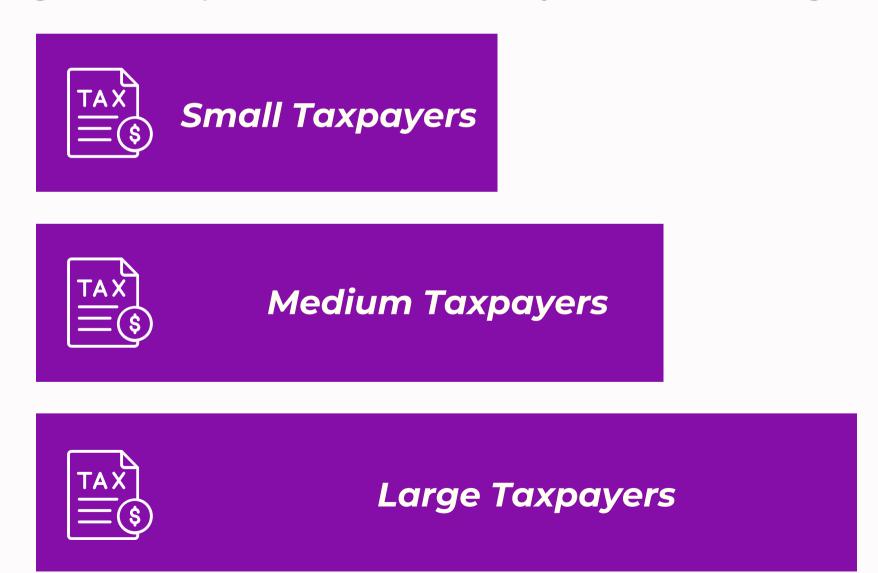
4.SOLE PROPRIETORSHIP (SOLE TRADER)



SIZES OF BUSINESS IN CAMBODIA

SME or Large Enterprise is defined by the Real Regimes of Taxation.

They are:





1. Small Taxpayers

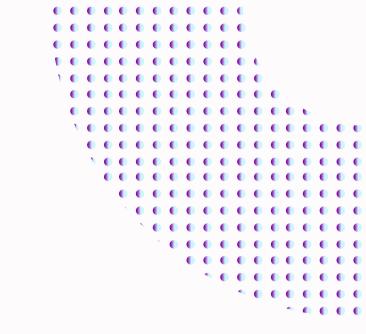
Sole Proprietorships or Partnerships that:

1. Turnover or Assets

Exchange Rate: 1 USD=4,000 Riels

Sector	Turnover	Assets
Agriculture, Services, and Commerce	\$62.5K - \$250K	\$50K - \$250K
Industry	\$62.5K - \$400K	\$50K - \$500K





SMALL TAXPAYERS

Sole Proprietorships or Partnerships that:

- 2. Have taxable turnover, in any period of three consecutive calendar months (within this tax year), exceeding USD 15K
- 3. Expected taxable turnover of USD 15K or more in the next three consecutive months
- 4. Participate in any bidding, quotation or survey for the supply of goods and services including duties



2. Medium Taxpayers

Medium businesses that:

1.Turnover or Assets

Exchange Rate: 1 USD=4,000 Riels

Sector	Turnover	Assets
Agriculture	>\$250K - \$1M	>\$250K - \$500K
Services and Commerce	>\$250K - \$1.5M	>\$250K - \$500K
Industry	>\$400K - \$2M	>\$500K - \$1M





Medium taxpayers include:

- 2. Enterprises that have been incorporated as legal entities, representative office or
- 3. National & sub-national government institutions, associations, and non-governmental organizations
- 4. Foreign diplomatic & consular missions, international organizations and foreign cooperation agencies



3. Large Taxpayers

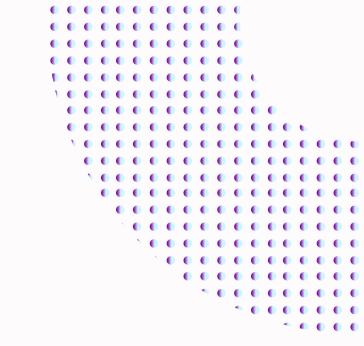
Large taxpayers include:

1.Turnover or Assets

Exchange Rate: 1 USD=4,000 Riels

Sector	Turnover	Assets
Agriculture	> \$1M	> \$500K
Services and Commerce	> \$1.5M	> \$500K
Industry	> \$2M	> \$1M





LARGE TAXPAYERS

Large taxpayers include:

- 2. Subsidiary of multi-national companies, branch of foreign companies
- 3. Enterprises registered as a Qualified Investment Project ("QIP") as approved by the Council for the Development of Cambodia (CDC)



II. BUSINESS REGISTRATION PROCESS

- 1. Business incorporation with Ministry of Commerce (MOC)
- 2. VAT & Patent registration with General Department of Taxation (GDT)
- 3. Enterprise registration with Ministry of Labour and Vocational Training (MOLVT)
- 4. National Social Security Fund (NSSF) Registration
- 5. Corporate bank account registration with any bank in Cambodia











1. BUSINESS REGISTRATION WITH MINISTRY OF COMMERCE (MOC)

What you get:

- ✓ Company registration certificate
- Company login username and password
- ✓ Company extract/registration summary
- Company Articles of Incorporation (stamped)
- ✓ Company stamp



2. VAT & PATENT REGISTRATION WITH GENERAL DEPARTMENT OF TAXATION (GDT)

What you get:

- ✓ VAT registration certificate
- ✓ TIN card
- ✓ Patent certificate
- ✓ Taxpayer notification letter



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3. ENTERPRISE REGISTRATION WITH MINISTRY OF LABOUR AND VOCATIONAL TRAINING (MOLVT)

What you get:

Declaration of enterprise opening certificate





4. ENTERPRISE REGISTRATION WITH NATIONAL SOCIAL SECURITY FUND (NSSF)

What you get:

✓ Enterprise Registration Certificate

5. BANK ACCOUNT REGISTRATION

What you get:

✓ Bank confirmation letter

PRIVATE & STRICTLY CONFIDENTIAL

Reference No.: ABA RKO 2021-330

Date: 02/February/2021

General Department of Taxation

Corner Russian Federation & Mao Tsetong Blvd, Sangkat Toek La Ak I,Khan Tuol Kork, Phnom Penh, Cambodia

Objective: Account Balance Confirmation

We hereby confirm that registered in the Kingdom of Cambodia, maintain the USD Saving account with ABA Bank as following details:

Account Name :

Account Number

Registration Address : 809E0,NA,128, Phum8, Tuek L Ak Ti Muoy, Tuol Kouk,Phnom Penh

Account Opening Date: 02/Febuary/2021

The above information is given strictly for only reference without prejudice and responsibility on the part of our Bank.

Yours Faithfully,

For Advanced Bank of Asia timited

Authorized Signature

DISCLAIMER: This information has been provided in good faith strictly for information purpose only. We accept no legal responsibility and shall not be liable for any consequence that may result in reliance on this information by any person or from any inaccuracy or error in this information including any loss, liability, damage, cost, or expense incurred by any person without limiting the forgoing; we make no representation as to the balance of the account at any time other than the time and date specified in this letter, or the source of any funds that may have been deposited in account.



Russey Keo Branch

Lo 9, Speankpors Village, National Road 5, Kilomet Number 6 Commune, Russey Keo District, Phnom Penh Municipality, Kingdom of Cambodia

RusseyKeo@ababank.com www.ababank.com



5. Other Related Registrations

- **1.** License registration with line ministries (e.g. MOH, MOEF, MOLMUPC, MOI, NBC, SECC,CDC...)
- 2. License registration with GDCE (import-export)
- 3. Quota/Employee registration with MOLVT
- 4. Work Permit registration with MOLVT
- 5. Trademark registration with MOC
- 6. Certificate of Origin registration with MOC
- 7. And more...



III. BUSINESS COMPLIANCE MANAGMEN

1. Maintaining proper accounting record (Internal):

- Accounting setup (1 time)
- Supporting documents
- Monthly bookkeeping and financial reports
- Compliance with Cambodian Accounting Standard (CIFRS for SMEs & CIFRS)

2. Monthly and annual obligation with GDT

- Monthly tax return (1st-25th)
- Annual Tax on Income return (Jan 1st-Mar 31st)
- Patent renewal (Jan 1st-Mar 31st)
- Stamp Tax (Jan 1st-Mar 31st)



3. Annual obligation with Accounting and Auditing Regulator (ACAR)

a. Annual audited financial reports submission

Enterprise is required to have an independent audit if it meets two of the following criteria:

- Annual turnover from \$1M;
- Total assets from \$750K; and
- 100 employees or more.

The audited financial reports shall be done by **30th June** and submit to the ACAR by **July 15th**.



b. Annual unaudited financial reports submission

Enterprises which don't meet the requirement shall have their unaudited financial reports done by 31st March and submit to the ACAR by 15th April.

4. Monthly obligation with NSSF

- Calculate and pay NSSF by the 15th
- File to the NSSF by the 20th

5. Annual obligation with Ministry of Labor

- Annual Quota (Sep 1st-Nov 31st)
- Annual Work Permit (Jan 1st-Mar 31st)

6. Other license renewal (if any)



7. Business Changes & Dissolution

- Change of shareholder, share, activity, name, address, and others with MOC & GDT
- Business dissolution/closure with GDT and MOC



1. Type of taxes to be filed return monthly:

No.	Small Taxpayers	Medium & Large Taxpayers
1.	• VAT (10%) Turnover/1.1 * 10% * 20%	VAT (10%) for local suppliesVAT (0%) for export
2.	• Prepayment of tax on income (1%)	 Prepayment of tax on income (1%)
3.	 WHT on rental movable and immovable property (10%) 	• WHT (4%,6%,10%,14%,15%) * Exempt service < 50,000 Riel (\$12.5)
4.	 Tax on salary (0%-20%) for resident Tax on salary 20% for non-resident Fringe benefit tax (20%) 	 Tax on salary (0%-20%) for resident Tax on salary 20% for non-resident Fringe benefit tax (20%)

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1. Type of taxes to be filed return monthly:

No.	Small Taxpayers	Medium & Large Taxpayers
5.	Specific tax on certain merchandise and services (3% - 35%)	Specific tax on certain merchandise and services (3% - 35%)
6.	Public Lighting Tax (5%)	Public Lighting Tax (5%)
7.	Accommodation Tax (2%)	Accommodation Tax (2%)

- Monthly taxes through e-filing and e-payment (Vattanak, Canadia, and Acleda...)
- Deadline: 25th every month



Tax on Salary for resident

Exchange Rate: 1 USD=4,000 Riels

Level	Taxable Salary (USD)	Tax Rate (%)	Tax Bias (USD)
1.	< 375 USD	0%	O
2.	>375 -500 USD	5%	18.75
3.	>500-2,125 USD	10%	43.75
4.	>2,125- 3,125 USD	15%	150.00
5.	> 3,125 USD	20%	306.25



Tax on Salary (Cont.)

Remark	Supporting docs
 Residents are taxed on their worldwide salary income. Non-residents are only tax on Cambodian sourced salary income. Exchange rate for TOS calculation is on the 15th of the month. Allowance amount \$37.50/person as the following: Spouse (housewife or househusband) Dependant (Age <=14 years old), (Age<=25 years old for students) Allowance is not eligible for non-resident. 	- Authority's confirmation letter - Birth certificate, and certificate of education.

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Tax on Salary (cont.)

EX1 Mr. A, a Cambodian employee of Company PNNT, which is specialized in Media. His salary in May 20X4 is \$400. He is a single dad with a 6-year-old child. What is the tax on salary of Mr. A?

The exchange rate is 1USD =4,000Riel.

Solution

- Convert Salary from USD to Riel= 400×4,000=1,600,000 Riel
- Allowance =150,000 Riel
- Base amount for TOS calculation =1,600,000 150,000 = 1,450,000 Riel
- Tax Rate =0%
- TOS= 1,450,000 × 0%= 0 Riel



Tax on Salary (cont.)

EX2 Mr. B, a Cambodian employee of Company ABC. His monthly salary in May 20X4 is \$2,000 plus incentive of \$500. Additional information:

- He has two children:
 - The first child is 10 years old
 - The second child is 26 years old pursuing his master's degree.
- His wife is also working at another private company, but she doesn't claim any allowances for their child.

Required: calculate tax on salary of Mr. B for May 20X4.





Tax on Salary (cont.)

EX2 <u>Solution</u>

- Calculate his total salary= 2,000+500= \$2,500
- Convert salary from USD to Riel= 2,500×4,000=10,000,000 Riel
- Calculate the allowance =150,000 Riel
- Base amount for TOS calculation =10,000,000 150,000 = **9,850,000 Riel**
- TOS Rate= 15%
- TOS to be paid= (9,850,000 × 15%) 600,000= **887,500** Riel (USD **221.88)**



Tax on Salary

Mr. Brown, was newly recruited to work for Company ABC. His commencement date is on O1 May 20X4. His monthly salary in May 20X4 is \$4,000. He arrived in Cambodia with his wife who is a housewife in the mid April 20X4. The company also provides him accommodation which costs \$1,000 per month.

What is the tax on salary of Mr. Brown? The exchange rate is 1USD =4,000Riel.

Solution

- Convert his salary from USD to Riel= 4,000×4,000=16,000,000Riel
- He is non-resident (staying in Cambodia < 182 days within 12 months period)
- Tax Rate= 20%
- TOS to be paid = 16,000,000×20%= 3,200,000 Riel (USD800)
- Convert Fringe benefit to Riel= 1,000×4,000= 4,000,000 Riel
- FBT= 4,000,000× 20%= 800,000 Riel (\$200)



Type of taxes to be filed return annually:

No.	Type of Tax	Small Taxpayers	Medium & Large Taxpayers
1.	Tax on Income (TOI)	1. \$0-\$4.5K:0% 2. > \$4.5K - \$6K:5% 3. > \$6K - \$25.5K:10% 4. > \$25.5K - \$37.5K:15% 5. > \$37.5K:20% *Exchange Rate: 1 USD=4,000 Riels Deadline: 31 March	 Regular entity: 20% Natural resources base business: 30% Gross premium received in the tax year for insurance or reinsurance of property or risk in Cambodia: 5% QIP (holiday period): 0% Deadline: 31 March

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Type of taxes to be filed return annually:

No.	Type of Tax	Small Taxpayer	Medium & Large Taxpayer
2.	Patent Tax	\$100 per year Deadline: 31 March	Medium: \$300 Large: \$750 \$1,250 (>\$2.5M) Deadline: 31 March
3.	Signboard tax	Base on size Deadline: 31 March	Base on size Deadline: 31 March

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Who Bear the Taxes?

Taxes borne by the company	Taxes passed on customers/suppliers
 Prepayment of tax on income 1% (Credit to tax on income) Tax on income Patent tax Signboard tax (if any) Transport tax (if any) 	 VAT : Customers Specific tax: Customers Public lighting tax: Customers Accommodation tax: Customers Withholding tax: Suppliers Tax on salary: Employees

REFERENCES

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- 1. www.tax.gov.kh
- 2. Online business registration through CamDX User Guide
- 3. Prakas No. 168 on public lighting tax dated 20 March 2024
- 4. Prakas No. 173 on accommodation tax dated 20 March 2024
- 5. Updated law on taxation dated 16 May 2023
- 6. Sub degree No. 196 on table of taxable threshold for annual tax on income and monthly tax on salary dated 28 September 2022
- 7. Instruction No. 017 on the implementation of new rate for tax on salary dated 27 December 2022
- 8. Prakas No. 168/22 on formalities and procedures for National Security Fund Registration and Contribution Payment dated 05 July 2022
- 9. Prakas on Classification of Taxpayers by Self-Declaration Regime dated 12 Jan 2021
- 10. Law on social security schemes dated 02 November 2019







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